

Graded Programme: PGDM

**Goa Institute of Management**

CRISIL Grading:

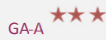
Sanquelim Campus, Poriem, Sattari, Goa 403 505

National



[www.gim.ac.in](http://www.gim.ac.in)

State



Valid upto: April 19, 2016

Report Date: April 20, 2015

The Goa Institute of Management (GIM) was founded in 1993 by Father Romuald D'Souza, former director, XLRI-Jamshedpur and founder-director of XIM-Bhubaneswar, along with a few senior industry members. GIM offers a full-time residential Post-Graduate Diploma in Management (PGDM) programme, a three-year part time programme and PGDM Healthcare Management (PGDM HCM) programme. The PGDM HCM programme is offered at the institute's old campus in Ribandar while classes for the PGDM programme are held at the new 50-acre campus at Sanquelim (Goa) since 2009. GIM has an active collaboration with the University Of Antwerp (Belgium) as also the Universidade Catolica, Lisbon (Portugal) and the Fancoschule Ingolsta for joint projects and student exchanges.

**Best Practices Followed**

- Students lead most campus activities, including placements, functional clubs, and cultural activities, resulting in good non-academic development.
- Emphasis on information technology (IT) infrastructure - introduction of a finance lab with 10 terminals from Thomson-Reuters and a ticker display.

Areas of Excellence	Areas of Strong Performance	Areas of Good Performance	Areas of Improvement
<ul style="list-style-type: none"> <li>• Active involvement of eminent board of governors</li> <li>• Good opportunities for non-academic development of students</li> </ul>	<ul style="list-style-type: none"> <li>• Stable and well-qualified senior faculty members with degrees from leading national and international insitutes</li> <li>• Good geographic diversity and work experience profile of students</li> <li>• Physical and learning infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>• Good placement track record</li> <li>• Consistent review of curriculum with increased focus on Corporate Social Responsibility and simulation exercises</li> <li>• Scholarships to encourage academic excellence</li> </ul>	<ul style="list-style-type: none"> <li>• High dependence on IT/IT-enabled services and banking for placements</li> <li>• Enhancement in research-related policies and consultancy</li> </ul>

Graded Program Details		Students - Key Statistics (Batch of 2014-16)		Permanent Faculty		Student Outcome (Batch of 2012-14)	
Program	PGDM	Student strength	243	Faculty strength	45	Placements**	98%
Offered since	1993	Average age	24 years	Median teaching experience	8 years	Median salary	Rs 8 Lakh
Status	Autonomous	Average work experience	-	Median industry experience	4 years	Maximum salary	Rs 15 Lakh
Recognition	AICTE	Percentage of female students	32%	Retention rate	86%	Pre-placement offers	7%
Program Fee	Rs 14.2 Lakh	Percentage of students with work experience > 2 years	34%	Student-Faculty ratio*	12:1	Predominant placement region	Pan India
Total Seats	240	Entrance Exam	XAT, CAT	Visiting faculty	>20	No of student clubs	15

**Admission statistics : Cut offs 2014-16**

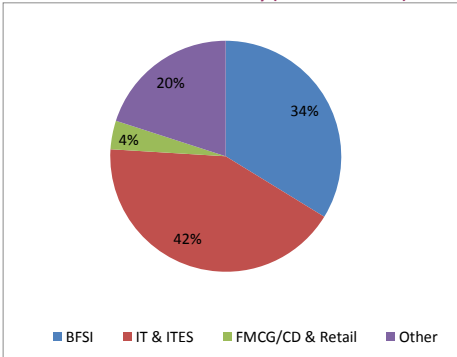
Government quota seats		Management quota seats		Prominent recruiters Accenture, Bisleri International Pvt Ltd, Bosh Limited, Darashaw, Dell, eClerx, Flipkartcom, GE Capital Services India, Godrej & Boyce Mfg Co Ltd, HCL Technologies Ltd, HDFC Standard Life Insurance Co Ltd, HSBC India, Infosys Ltd, JPMorgan Chase & Co, Kotak Mahindra Bank Ltd, KPMG, Meru Cab Co Pvt Ltd, Pidilite Industries Ltd, Tata Motors, Wipro Limited
Cut off Score***	80th percentile (XAT)	Cut off Score	NA	
Highest Score	NA	Highest Score	NA	

\* includes PGDM Healthcare

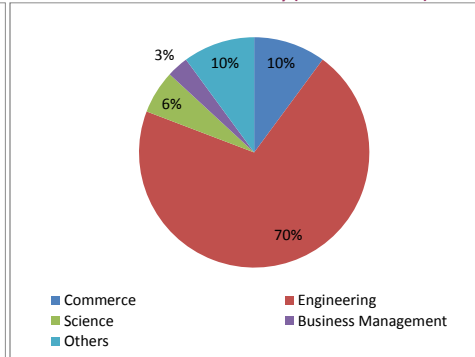
\*\*excludes 18 students opted out of placements

\*\*\* 65th percentile for students with Goa domicile

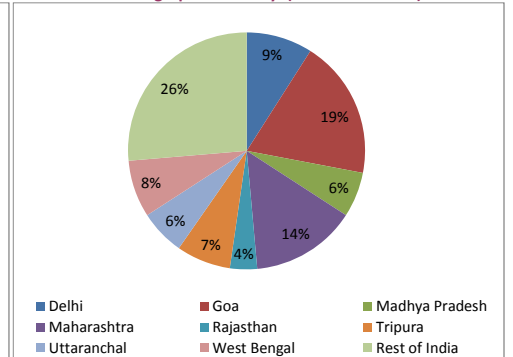
**Placement Diversity (Batch of 2012-14)**



**Academic diversity (Batch of 2014-16)**



**Geographic diversity (Batch of 2014-16)**



**Curriculum**

The trimester-based curriculum follows a relative grading system. The components of course evaluation are largely driven by the individual faculty with the end-term not carrying more than 30 per cent weightage. More relevance is given to continuous evaluation.

GIM has recently added a Finance Lab with 10 terminals from Thompson-Reuters, which is completely student operated.

The institute has a 3-credit course called Give Goa wherein students visit local villages for projects and are required to deliver quantifiable results. This has been operational for the past two years and has received good feedback from students and faculty.

**Industry Interaction**

The student -driven 'Ribandar Talks' organises guest speakers from senior guest speakers from industry to speak on various topics twice a month.

Industry interface in the first year is provided to students through the corporate social responsibility projects, which require them to tap industry sources Students frequently take up live projects for the industry and is largely student-initiated.

The institute conducted 19 open and private Management Development Programmes (MDPs) during 2013-14. Some of the organisations included Greaves Cotton Limited, CIPLA Limited, and Naval War College, Goa.

**Infrastructure**

The 50-acre scenic new campus has been designed to be an energy-efficient green campus with solar heaters and vermiculture used for garbage treatment. The campus includes 14 classrooms, two conference halls, 7 break-out rooms, and a 750-seater convention centre. The institute also has 24 self-contained air-conditioned rooms for international students and 12 self-contained air-conditioned rooms for the visiting faculty.

GIM has a Wi-Fi campus with students accessing the network and all learning resources online through their laptops.

The 110-seater 24x7 library has over 15,000 books and more than 120 journals. The library has access to databases such as EBSCO, Proquest, Proquest, CRIS Infac, and IBID.

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