Graded Program: MBA (IB) CRISIL Grading:

National A ★★★
State NCR A ★★★

Valid upto: November 30, 2011

Indian Institute of Foreign Trade (IIFT)

B-21 IIFT Bhawan, Qutab Institutional Area, New Delhi

www.iift.edu

Report Date: December 01, 2010

IIFT, located in New Delhi, was set up in 1963 by the Government of India (GoI) as an autonomous organisation with the purpose of conducting courses on foreign trade for civil servants. IIFT was awarded the status of Deemed University in May 2002 and currently offers nine programmes with a consolidated student strength of 815. IIFT's core competency is in areas of joint research with organisations such as the World Trade Organisation (WTO), World Bank, United Nations Conference on Trade and Development (UNCTAD), and GoI's Ministry of Commerce & Industry. Over the last forty years, IIFT has emerged as the nodal institute for conducting training programmes on WTO-related issues for GoI, state governments, and industry. In 1985, it started offering masters in business administration (MBA) in international business. The institute also offers various post graduate executive diploma courses (18 months) and also has a doctor of philosophy (PhD) programme. IIFT also contributes significantly to capacity-building intiatives, wherein it helps other institutes develop their teaching and learning infrastructure, in India and abroad and has tie-ups with foriegn universities for research collaboration and student exchange.

### **Best Practices Followed**

- Functions as a think-tank for GoI's policy decisions pertaining to WTO
- · Undertakes capacity-building initiatives, wherein it helps other institutes develop their teaching and learning infrastructure

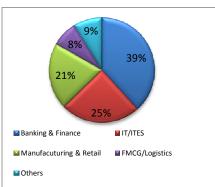
Graded Program Details		
Program	MBA IB (2 years)	
Offered since	1985	
Status	Autonomous	
Recognition	AICTE	
Program Fee	Rs. 0.7 million	
Total Seats	171	

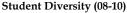
Student strength		171
Student strength		1/1
Average age		26 years
Average work exp		30 Months
Percentage of female students 28		28
Entrance test	Self Admi	nistered

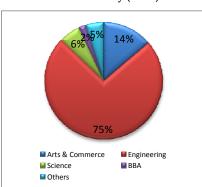
**Students - Key Statistics** 

Permanent Faculty			
Faculty strength	53		
Average teaching exp	10 years		
Average industry exp	7 years		
Retention rate	100%		
Student-Permanent Faculty ratio	3		
Visiting faculty	34		

# Finance Domain - (Placement 08-10)







# Student Outcome (2008-10)

Student Outcome (2000-10)		
Placements	100%	
Median salary	Rs.1.15 mn	
Maximum salary	Rs.1.8 mn	
Pre-placement offer	40%	
No. of student clubs	10	
Predominant	New Delhi, NCR	
placement region	Mumbai	
Key recruiters		
Cognizant,Olam International,		

TCS, Cairn India

Axis Bank,

# Curriculum

The course follows the trimester pattern with eight subjects per trimester with a compulsory foreign language (Spanish or French)

The course includes subjects on WTO, Trade Operation & Logistics and Export/Import Financing

In the second year, students are taken on a mandatory port visit. Students at IIFT can also opt for a trimester abroad through exchange programmes with foreign universities

#### **Industry Interaction**

The institute has conducted 32 MDP's in the year 2009-10 with over 700 participants

IIFT has conducted 34 conferences/seminars in the last 3 years in collaboration with FICCI, CII and FISME

The institute also organises symposiums in the field of IT, Finance, Consulting and Foreign Trade

#### Infractructure

The facilities available on campus include centrally air-conditioned lecture halls with modern audio-visual aids, conference halls for round-table conferences, an auditorium of 500 seating capacity, and a MDP centre

IIFT has a residential campus with hostel facilties for 375 students. It also has a residential facilty for MDP participants

The institute has a well-stocked libarary with more than 98,000 books, 450 international journals, and subscription to 26 corporate databases. IIFT has set up the WTO Resource Centre in the Library to focus exclusively on WTO issues

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